Introduction to
Neighbors-helping-Neighbors USA Inc.
www.johnrfugazzie.com
NEIGHBORS-HELPING-NEIGHBORS USA

- 555+ members landed jobs since Jan 2011
- Meetings in local libraries
- Meetings in Community Colleges
- Meetings in 4 year colleges
- 3 NhN Groups in Madrid Spain
- Expanding into other states
- Building Virtual group model
- LinkedIn Group of 4100+
- Facebook Group of 900+
- Award Winning Web site (by Forbes.com)
GROUP PURPOSE

A cost free peer volunteer support & networking group for adults who are actively looking for work and would like to re-invigorate their job search.

- Includes anyone in career transition
  - Recent college grads, veterans
  - Laid-off workers,
  - Unemployed or underemployed professionals,
  - Persons re-entering the job market,
  - Struggling small business owners,
  - Retirees looking for part time work.

- Group members assist each other with:
  - Techniques, suggestions and resources to improve job search,
  - Support and help with personal and professional networking to find a position,
  - Resources are available at area libraries to assist with computer

Reminder – your job search effort / campaign / project is YOUR responsibility; we are here to provide help and support.
NhN MISSION

NhN is a network of volunteer peer-led job search networking and support groups that follow a community-based approach to help under-employed and unemployed residents get back to work.

NhN embraces a ‘pay it forward’ ethos, asking all associates to contribute to other members by sharing job search techniques, related professional career development resources, personal referrals and generally providing a forum where members feeling empowered, energized and focused on the job search.

- **Network of peer volunteer support & networking groups**
- **Community based approach**
  - Helping under-employed and unemployed residents get back to work
- **Ethos ‘pay it forward’**
  - Asks all associates (members) to contribute to other members by sharing job search
    - Techniques
    - Professional career development resources
    - Personal referrals
    - Generally provide a forum to empower, energize and focus members on their job search.
NHN GOALS & CORE BEHAVIORS

Goals

- Provide compassionate, nonjudgmental support to members through
  - Networking
  - Coaching
  - Leadership experience
  - Camaraderie
- Partner with community business leaders to match members with
  - Job openings
  - Volunteer and/or
  - Paid consulting opportunities
- Expand
  - Network reach throughout local communities
  - New York-New Jersey metro area
  - Eventual expansion into other states

Core Behaviors

- Be positive in approach and encourage others
- Remain positive when facing the inherent challenges of the job search
- Be compassionate and firm, as needed
- Maintain a productive meeting atmosphere for consistent results orientation
- Be active in respective home towns by developing the group and its role in each community
- Take the extra step to help members by sharing personal network and job leads.
TYPICAL NHN AGENDA LED MEETING

• Open Meeting
  o New members complete contact info sheet
  o Career Center announcements

• Facilitator/Moderator
  o Brief introduction
    ➢ group mission
    ➢ ground rules

• Group Introductions
  o Elevator Pitch: 30 second pitch by each attendee (examples provided)
  o Return to New Members for some additional time

• Status Updates
  o All members update group on job search efforts and progress for the past week

• Job Leads/Opportunities (from all)
  o Request / Share contacts
  o Hot companies
  o Upcoming Networking Events
  o Lessons Learned this week
  o Volunteering Opportunities

• Open Discussion
  o Group Open Discussion
    ➢ Specific Calls for Help (from all)
  o Share tips on tools like Linkedin
  o Encourage all members to send email job leads to:
    ➢ John Fugazzie – Founder/Leader of NhN organization for forwarding / sharing

• Other Business (from all)

• Close
--- PLEASE Be Courteous ---

Turn your cell phones on silent/vibrate mode during the meeting;

If required, take calls outside meeting area

Late Arrivals - please take a seat in the back of the room so as not to disturb the group in progress

Meeting recaps will not be provided for latecomers after the meeting

Being on time is an important discipline and shows respect for others

Thank you
ADDITIONAL JOB SEARCH RESOURCES

• Neighbors-helping-Neighbors web site and social media groups
  - www.nhnusa.org
  - LinkedIn group: Neighbors-helping-Neighbors USA
  - Facebook group: Neighbors-helping-Neighbors USA, Inc.
  - Twitter: @johnrfugazzie
  - Extensive job-search document library
  - Other libraries – in progress
  - www.jobs411.org
  - Veterans-helping-Veterans USA
  - www.vhvusa.org
  - Women-helping-Women USA
  - www.whwusa.org
  - Latinos-helping-Latinos USA
  - www.lhlusa.org
  - Vencinos ayudando Vencinos
  - www.vavusa.org
www.johnrfugazzie.com